

## NEW JERSEY STATE LOTTERY COMMISSION

### PUBLIC MEETING, APRIL 7, 2020

Executive Director Carey called the Commission meeting into session at 11:00 AM in the Lottery Office located at One Lawrence Park Complex, Lawrenceville, New Jersey.

#### COMMISSION MEMBERS PRESENT (BY PHONE)

Robert D'Anton, Chairman  
Marilyn Blazovsky, Vice Chair  
Dini Ajmani, Treasurer's Designee  
Gary Terwilliger, Division of Investment Designee

James A. Carey, Jr., Executive Director  
Robert E. Kelly, Deputy Attorney General  
Craig Ambrose, Governor's Auth. Unit

#### STAFF (BY TELEPHONE)

Regina Arcuri  
Jerry Guarino  
Debbie Raub  
Ryan Schaffer  
John White

After the Pledge of Allegiance, Executive Director Carey announced that the Lottery was in compliance with the provisions of the Open Public Meetings Act, and that adequate notice of the meeting had been provided in the manner prescribed by law.

Executive Director Carey stated that Executive Session was held prior to the beginning of the Special Commission Meeting for the purpose of obtaining legal advice from the Attorney General's Office. As to any matter discussed in Executive Session, the subject and nature of the discussion will be timely made known to the public if and when the need for confidentiality ends.

Executive Director Carey stated that there was one item of business on the Commission's agenda. The item for approval was revisions to the game rules for Mega Millions. The game rules for approval are being approved as a result of the COVID-19 situation, but they are permanent game rule changes.

Executive Director Carey stated the game rules to Mega Millions are being changed to reflect that starting jackpots for the game may no longer start at \$40 million and that minimum increases on each successive jackpot roll will be determined by the lotteries that are parties to the Mega Millions Consortium Agreement. The Executive Directors of the Mega Millions Consortium voted to eliminate the required starting jackpot of \$40 million and required minimum increases in subsequent jackpots of \$5 million. This move was done in response to lowered sales as a result of the COVID-19 emergency and to give the Mega Millions Consortium the flexibility to set jackpots at a level that was appropriate based on sales for the game. The New Jersey Lottery Commission adopted state specific game rules in order to participate in the game, but New Jersey is subject to the overall rules for the game adopted by the Consortium in order to participate in the multi-state game. The first rule that was proposed to be changed in New Jersey's rules was the term "advertised jackpot" in the definitions section. The term "\$40 million starting jackpot" was eliminated and replaced with language stating that jackpot increases for successive jackpots will be determined by the Consortium. The second change made was in Section 4J of the New Jersey Rule, and added language reflecting amendments to New Jersey law that permit Lottery winners to remain anonymous in the State of New Jersey. The change eliminates a requirement that winners of Mega Millions were required to have their names be made public for prize purposes.

Executive Director Carey asked if there were any questions or comments.

Hearing no questions or comments, Executive Director Carey requested a motion to approve revisions to game rules, including Mega Millions game rules, necessary for continuing operation of the New Jersey Lottery during the State of Emergency declared by Governor Murphy. Chairman D'Anton made the motion, which was seconded by Vice Chair Blazovsky. The Commissioners voted in favor of the rule change. Executive Director Carey asked if there were any comments and there being none the motion carried.

## **PUBLIC COMMENT**

Executive Director Carey asked if anyone in the public had a question or comment.

Peter Sullivan, Chief Executive Officer of Jackpocket, asked if there was an update on consideration for allowing couriers to support the daily games including Pick-3, Pick-4 and Jersey Cash 5.

Executive Director Carey stated that Jackpocket has been a good partner for the Lottery and that their sales are good during this environment. Mr. Carey stated that there was no update on Jackpocket's request to sell daily games.

Roy Campbell asked if there is any sense of how much sales are down.

Executive Director Carey stated that sales are down nationally. The New Jersey Lottery will have sales data for the month of March at the Commission's April meeting.

Greg McCloud asked since there is no longer a \$40 million minimum for Mega Millions, is the new minimum going to vary?

Executive Director Carey stated that right now there is an expectation that the jackpot will start at \$20 million and subsequent increases are based on sales. Powerball and Mega Millions are pari-mutuel games and jackpots are based on the sales.

Mr. McCloud thanked Executive Director Carey and asked how he could provide the New Jersey Lottery an idea for a game.

Executive Director Carey stated that the New Jersey Lottery forwards ideas for games to our sales and marketing partner at Northstar. Mr. McCloud should email the Lottery's customer service email address and it will be forwarded to Northstar.

Kathy Nolan asked if the New Jersey Lottery could limit players from being entered into Million Dollar Replay for all four quarters of the drawing.

Executive Director Carey responded that every year the Lottery looks hard at the Million Dollar Replay rules. One of the things that we discuss is the number of entries people can make and whether or not players should have multiple entries per quarter.

Executive Director Carey asked if there any other questions from the public.

Regina Arcuri, Drawing Manager for the New Jersey Lottery, stated that she wanted to bring to the Commission's attention the dedication of the teams that are conducting lottery draws during this very difficult time. Their willingness to get the job done should be noted and applauded. Ms. Arcuri also thanked Lottery leadership for collectively coming together to ensure a safe and healthy environment for our draw staff and vendors that participate in all aspects of the draw process.

Executive Director Carey thanked Ms. Arcuri for her comments and for organizing the draw teams in a great fashion. The New Jersey Lottery continues to operate through this emergency environment. We have a staff of seventy-five people, and many of them work draws. Executive Director Carey stated that he appreciates the hard work that Ms. Arcuri and the draw teams have done with keeping the New Jersey Lottery up and running during a difficult time.

Vice Chair Blazovsky requested, through Chairman D'Anton, if the Commission could put a formal motion in place commending the Lottery's staff and acknowledging the draw staff for what they are doing during this time.

Chairman D'Anton stated that Vice Chair Blazovsky could make the motion.

Vice Chair Blazovsky stated that she would like to make a motion reflecting the appreciation from the Commission to the Lottery staff, draw staff and leadership for their actions and due diligence during this time. All Commissioners voted in favor of the motion. Executive Director Carey thanked Vice Chair Blazovsky for making the motion.

Executive Directory Carey asked if there any other questions from the public.

Greg Verdalis asked about the high volume of submissions that some players make in the Million Dollar Replay and Collect N Win drawings.

Executive Director Carey stated the number of entries per day that a player can make into the Million Dollar Replay drawing has gradually gone down the last few years to reflect some of those concerns.

Executive Director Carey asked if there were any other questions from the public. There being none, the Public Comment portion of the meeting was closed.

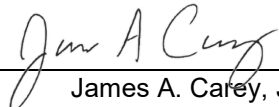
### **ADJOURNMENT**

Executive Director Carey asked for a motion to adjourn the Public meeting. Chairman D'Anton made the motion, which was seconded by Commissioner Terwilliger. Executive Director Carey asked if there were any comments and there being none, the motion carried.

I HEREBY CERTIFY that the foregoing is a true and correct copy of the minutes of the New Jersey Lottery Commission meeting held on April 7, 2020.

IN WITNESS WHEREOF, I hereby set my hand on

the 17 day of April, 2020.

  
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James A. Carey, Jr.  
Executive Director